



MUFF AG SERVICES JANUARY NEWSLETTER



THANK YOU to all our valued growers for another record number of pre-pay inputs. We are proud to say that we have nearly a 100% retention for 3 years now. Once someone tries us they come back the next year.

WALK-INS & APPOINTMENTS ~ Our office takes walk-ins and appointments from 7:30 am to 9:30 pm. We stay open during evenings to accommodate those growers that have day jobs. We can meet at your place or ours. The feedback from growers is that it is easier and faster for growers when they come to our office because we have our computer, printer and paperwork all setup to service you. We utilize a QuickBooks bookkeeping system that allows us to email sales orders, invoices and statements to growers without even having to leave your farm office. We are also able to quote specific product prices over text or phone call.

ZERO PERCENT INTEREST ~ On approved credit lines through John Deere for Bayer and Syngenta crop protection products including application of Bayer products. The current price of Bayer Absolute Maxx corn fungicide added to the prepay helicopter application is \$18.50 an acre. This can be completely financed through John Deere Credit at 0% interest until November 30, 2017 with approved credit limits.



CROP PROTECTION PRODUCTS ~

Prices are available now and will increase soon ~ We are truly Cash and Carry, meaning we order product after you order it. We do order bulk of some popular products for those in-season needs. Our warehouse is filling up with prepay orders from December and January. It is exciting for us to see all your packages arrive and to get them ready for you. It is like Christmas for us! We will begin delivery to you as soon as the weather is warm enough to do so. Please anticipate a call from us to see when it works best in your schedule for delivery. **ALL MAJOR CHEMICAL SUPPLIERS, BULK TOTES, JUGS AND BAGS, DELIVERY & RETURN**



HELICOPTER SPRAYING ~ We have had a great response to our early pay discount of \$9.50. This past year we built a relationship with



a reputable aerial spraying company and are excited to work with them again this year.

CHANNEL SEED ~ In 2016, we switched from offering Syngenta brand seed to Channel brand seed. The seed is just starting to be delivered to our warehouse and we are preparing for delivery. When you are in the field and you notice that you need a few more bags please give us a call night or day and we can get you what you need when you need it. We are excited to watch these hybrids perform this year. We have amazing technology including SmartStax, VT Double PRO, Roundup Ready, and conventional seed.



SEED TREATER ~ It is not too late to book seed treatment. We treat the seed right before you pick it up. We have a commercial Bayer Seed Treater with 6 individual products stands to be able to adjust to your needs. It is easily accessible through our drive through bay of our warehouse to give your seed the best treatment.



SEED TENDER AVAILABLE ~ We have two seed tenders available for use. They are newer box style Travis Seed Carts.



CLIMATE FIELDVIEW DRIVE ~ It is important to get your Climate FieldView Drive's installed before you head into the field. We are setting up as planted maps for growers to overlay your hybrid and soil type yield.

OUR TEAM ~ As a farmer, Andy, has always had an interest in the science behind how plants grow, chemicals work and the technology needed to make it all come together. After attending Iowa State University; Andy started farming, custom spraying crops and learning the seed and chemical business. His favorite part of his job is working side by side with growers, sharing knowledge and experiences back and forth.



Hayley enjoys using her accounting degree and banking experience to help the business as the full-time business manager. She enjoys the diversity of her position that involves invoicing, inventory, purchasing and marketing. Her and Andy love working together every day.

Trae Hestness is our full-time Operations Manager. He uses his Iowa State University degree and work experience to manage our livestock, warehouse and spraying needs. He enjoys working with customers and providing the best customer service possible.



We look forward to speaking with you soon about your sales and service needs.



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